

Partnership Manager – Life Science Data and Models (Europe/East Coast/West Coast/Hybrid)

Evolvus is a leading life science data company, based in Pune, India with offices in Frankfurt, Germany. We are one of the largest global producers of various databases within the space of Compound Bioactivity, Metabolism/ADME, Protein Degradation, RNA and Biomarkers.

Our team has over 200 scientists who contribute to a collaborative academic-like culture that fosters robust scientific and technical discussion. We strongly believe that our databases are a tremendous resource in drug discovery and we aim for a flat structure in our decision-making. Our team members have expertise in a wide range of disciplines - from chemistry and medicine to molecular biology to data engineering best practices.

We are creating a new Innovation Unit for Machine Learning (ML) research which will be responsible for developing models on the various datasets which we own in the space of small molecules. The team is responsible for developing new tools and techniques to be used on our datasets which can be partnered for drug discovery with pharmaceutical companies. We are presently hiring a Partnership Manager – Life Science Data and Models, to join us in our mission to develop and support the Global Life Sciences community with massive datasets and ML-powered AI models for drug discovery and development.

As a member of our Innovation team, you will drive the strategy and reach within Europe and US to enable product value proposition, insights, and business development culminating in market penetration. You will play a pivotal role in communicating the scientific and business philosophy of our products and solutions to potential customers.

Engage actively in team collaborations, clearly and efficiently report and present business and research findings and developments, write academic papers on novel developments.

Required Qualifications

- Ph.D. or M.Sc. in Machine Learning, Computer Science, Computational Chemistry, Biology, or related fields
- Strong analytical and business skills
- Scientific rigor, healthy scepticism, and detail-orientation in training and business requirements

Responsibilities

- Define the customer journey, work with the team to develop strategies and ideas to deepen engagement
- Familiarity with chemical and biological data, approaches to modelling them, and their utilization in problem solving in pharma, agrochemicals, consumer goods, and related areas
- Experience with dealing with diverse situations and people skills in a collaborative environment
- Excellent problem-framing, problem-solving and project management skills
- Ability to work independently
- Excellent oral and written skills are desired
- A real passion for business development in the fields of data and models!

Compensation and Benefits

- Competitive salary and bonus
- Flexible work schedule
- As an early team member of the Innovation Unit you will be exposed to a plethora of interactive opportunities
- Funding for professional development and conference attendance
- Great, world-class team of colleagues – scientists from a variety of backgrounds (chemistry, medicine, biology, physics, software engineering)

Evolvus is an equal opportunity employer and strives to foster an inclusive workplace. Our vision is to add value to drug discovery to create better treatments, and we know that we need a diverse team to develop this vision. Accordingly, Evolvus does not make any employment decisions (including but not limited to, hiring, compensation, and promotions) on the basis of race, religion, color, national origin, gender, gender identity, sexual orientation, age, veteran status, disability status, or any other characteristics protected by applicable local law.

We strongly encourage people of diverse backgrounds and perspectives to apply.

We are a remote first company, but this position has an option to work in Europe and US (Boston region, SF Bay area)

Please send your cover letter and CV to careers@evolvus.com